#### **OUR MISSION**

We are a safe and brave space for all students to share their dreams, advance their ideas, and receive valuable entrepreneurial skills.

#### INTERESTED?

Visit **The Launch Pad** or contact us

#### LOCATION

Xavier Academic Hall, Room 402

### EMAIL

#### **Jeff Binczyk**

jbinczyk@jwu.edu
Director of The Launch Pad
Larry Friedman Center for Entrepreneurship

#### **READY TO GET STARTED?**



Scan the QR code to submit your personal profile and book an appointment with The Launch Pad.

#### FAQ

## What resources, services, and workshops does The Launch Pad offer?

The Launch Pad at the Larry Friedman Center for Entrepreneurship provides all students with 1-on-1 mentoring, coaching, and workshops, such as:

- Developing Your Brand
- Using Social Media To Promote Your Brand
- Creating Financials For Your Product or Service
- Spring and Fall Speaker Series with Prominent Entrepreneurs

#### Who can use The Launch Pad?

The Launch Pad is available to all JWU students from every college, whether they are in Providence or Online.

#### Do you host any pitch competitions?

Entrepreneurship has a long history at JWU. Sharkfest, our annual pitch competition, has been a marquis event within our Entrepreneurship Center since 2011. To learn more about Sharkfest and The Launch Pad, visit: https://ecenter.jwu.edu/

#### **TESTIMONIALS**

#### Jaelynn Accola '24 Cannabis Entrepreneurship, Culinary Nutrition

"Working in The Launch Pad has brought my business plan to life. I am so grateful for what the Center has been able to do in terms of helping me develop, execute, and market my business plan."

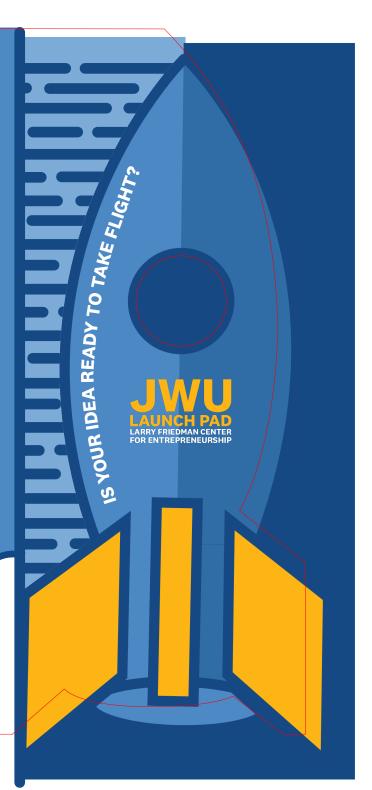
## Randy J. Benitez '25 Finance

"The Launch Pad has provided me with invaluable mentorship, resources, and guidance that I never had before in a professional and academic setting.

JWU's Launch Pad offers endless possibilities for students to make their dreams come true. The future is ours."

#### Sahteen Dillon '25 Entrepreneurship

"The Launch Pad not only has given me a safe space to share my entrepreneurial ideas, but to also make them come true! Because of The Launch Pad, I was able to turn my idea, Lokyt, a fashionable key accessory, into a reality."



**INSPIRING IDEAS TO TAKE FLIGHT** 

# THE LAUNCH PAD MEETS YOU AT EVERY STAGE IN YOUR JOURNEY







# STAGE 1 EXPLORER

Idea Generation



"I have an idea, but it needs development"

#### **WORKSHOPS OFFERED**

- · Problem identification
- Create a solution to the problem
- Competitive analysis
- SWOT analysis

# STAGE 2 **EXPERIMENTER**

Concept and Prototype



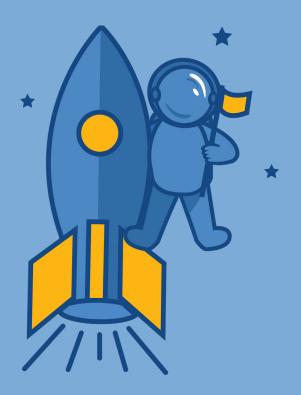
"My idea needs to be tested and prototyped"

#### **WORKSHOPS OFFERED**

- Conduct consumer research
- Logo and packaging design
- Build a 3D prototype
- Create a website wireframe

# STAGE 3 VENTURER

Business Plan



"My idea needs a launch model and pitch strategy"

#### **WORKSHOPS OFFERED**

- Finalize prototype
- · Create financial model
- Legal considerations
- Fundraising strategy